

Bott Radio Network RADIO
RICHMONK
RADIO
NETWORK
RICHMOND, MO (KAYX-FM)
10550 Barkley #100
Overland Park, KS 66212

Pinpoint Media LLC (3) 1707 Osage St Suite 103 Alexandria, VA 22302

Contract # 36759

Schedule Dates Advertiser

Agency

Product Brand

Salesperson Sales Office

Buyer Name Phone/Fax CPE

Account Types Billing Type Comments

07/08/16-07/13/16

Hanaway for Governor (1 9) (6802) Pinpoint Media LLC (3) (1487) Political (1179)

CREDIT (2535) Harden for Hovenor National Sales Manager, (2003) HOUSE

National/Political Candidate Agency

Feist,Chris (571) 970-6621 / 663

Calendar Combo

Date Entered 06/30/16 Last Modified

Jason Potocnik

Newpormal

15.00

\$306.05

\$1,734.28

Entered By CO-OP Headline #

Demo Order Type Package Deal

Commission % Commission **Net Total** 

Sales Tax

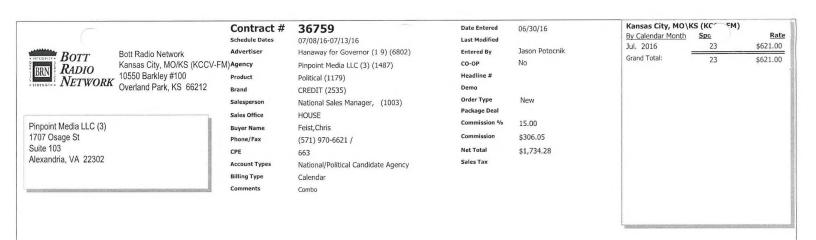
Richmond, MO (KAYX-F

By Calendar Month Jul. 2016 Rate Spot. \$184.00 23 Grand Total: 23 \$184.00

## Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr S	s St	Spots	Rate	Total	Station	Comments	Entered
Est 4.0	Unapproved (NewL) / SPOT	07/08/16-07/13/16	2	1:00	6A- 7P (CST)		6	6	6		5		23	\$8.00	\$184.00	Richmond, MO (KAYX-FM)		7/7/16
							İ											
							-											
							Ì											
		1			CO	NEIF	MS	AT	10	NC	10.	JT	RAC	Same .			1	
	An annual to the state of			Dinker	1 According	_			0 700		J 2	* 2 1		Dates	Commante			

Accepted-Station:



## Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We T	h F	r Sa	Su	Spots	Rate	Total	Station	Comments	Entere
Est 2.	Unapproved (NewL) / SPOT	07/08/16-07/13/16	2	1:00	5A- 7P (CST)		6	6	6	5			23	\$27.00	\$621.00	Kansas City, MO\KS (KCCV-FM)		7/7/16
_					COL	JEIF	SM.	ΔΤΙ	ON	10	ON	TE	RACT	-				
_					Accepted-	41 11	71 V 13	2.3.1	10/11		Ame I )	2.5		Date:	Comments:			



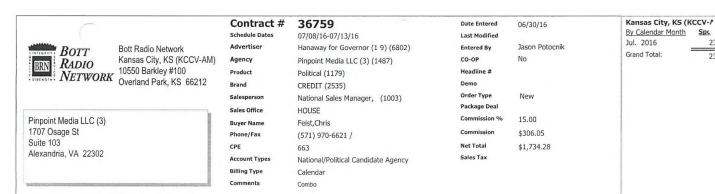
## Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr :	Sa s	Su !	Spots	Rate	Total	Station	Comments	Entere
Est 3.0	Unapproved (NewL) / SPOT	07/08/16-07/13/15	2	1:00	6A- 7P (CST)		6	6	6		5	1		23	\$11.00	\$253.00	Kirksville, MO (KLTE-FM)		7/7/16
																16			
															1 4				
																10			
								A TOO											
					COI	VFIF	RM.	AT	10	V (	CO	NT	RI	ACT					

Date: Accepted-Station: Comments:

B/E Bookend P/B Piggy Back

Printed At: 03:20 PM on Thursday, July 7 2016



## Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Est 5.0	Unapproved (NewL) / SPOT	07/08/16-07/13/16	2	1:00	6A- 7P (CST)		6	6	6		5			23	\$17.00	\$391.00	Kansas City, KS (KCCV-AM)		7/7/16
					1														
							Į.												
														ľ					
					COI	VFIF	NAS	ΔΤ	10	N	00	N	ΓR	ΔΟ	T				
					T			71	1	11		1 1	111	STO.					
cepted	-Agency/Advertiser:			Date:	Accepted-	Station:									Date:	Comments:			

B/E Bookend P/B Piggy Back

Printed At: 03:20 PM on Thursday, July 7 2016

Spc

23

Rate

\$391.00

\$391.00



Bott Radio Network St Louis, MO (KSIV-AM) 10550 Barkley #100 NETWORK Overland Park, KS 66212

Pinpoint Media LLC (3) 1707 Osage St Suite 103 Alexandria, VA 22302

Contract #

36759 **Schedule Dates** 07/08/16-07/13/16

Advertiser Agency

Hanaway for Governor (1 9) (6802) Pinpoint Media LLC (3) (1487)

Product Political (1179)

CREDIT (2535) Salesperson National Sales Manager, (1003)

Sales Office HOUSE **Buyer Name** Feist,Chris Phone/Fax (571) 970-6621 /

CPE 663 Account Types National/Political Candidate Agency

Billing Type Calendar Combo

Date Entered 06/30/16

Last Modified Entered By Jason Potocnik

No

\$1,734.28

CO-OP Headline #

Demo Order Type New

Package Deal Commission % 15.00 Commission \$306.05

Net Total Sales Tax St. Louis, MO (KSIV-AM) By Calendar Month Spo

Jul. 2016 Grand Total:

Rate \$322.00 \$322.00 23

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

ine	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a Su	Spots	Rate	Total	Station	Comments	Entere
Est 6.0	Unapproved (NewL) / SPOT	07/08/16-07/13/16	2	1:00	6A- 7P (CST)		6	6	6		5		23	\$14.00	\$322.00	St. Louis, MO (KSIV-AM)		7/7/16
																	1	
					p <sup>11</sup>													
_					400		30.4	ΑT	10	NIC	201	ITT	300	T				
					CON	LIL	(IVI)	41	1	AC	101	All	VAL					

Date:

Accepted-Station:

Date:

Comments:

B/E Bookend P/B Piggy Back

Printed At: 03:20 PM on Thursday, July 7 2016

Page 5 of 6

**BOTT** RADIO

Bott Radio Network Branson, MO (KBCV-AM) 10550 Barkley #100 NETWORK Overland Park, KS 66212

Pinpoint Media LLC (3) 1707 Osage St Suite 103 Alexandria, VA 22302

Contract #

36759 Schedule Dates 07/08/16-07/13/16

Advertiser Agency

Hanaway for Governor (1 9) (6802) Pinpoint Media LLC (3) (1487)

Product Political (1179) Brand CREDIT (2535)

Salesperson National Sales Manager, (1003) Sales Office HOUSE **Buyer Name** Feist, Chris

Phone/Fax (571) 970-6621 / CPE 663 **Account Types** National/Political Candidate Agency

Billing Type Calendar Comments Combo

Date Entered 06/30/16

Last Modified Entered By

Jason Potocnik No

CO-OP Headline # Demo

Order Type Package Deal Commission %

15.00 Commission \$306.05 Net Total \$1,734.28

Sales Tax

Branson, MO (KBCV-AM) By Calendar Month Spo Jul. 2016

Grand Total:

\$269.33 23 \$269.33 23

Rate

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	W	e Th	Fr :	Sa s	Su	Spots	Rate	Total	Station	Comments	Entered
Est 1.0	Unapproved (NewL) / SPOT	07/08/16-07/13/16	2	1:00	6A- 7P (CST)		6	6	6		5			23	\$11.71	\$269,33	Branson, MO (KBCV-AM)		7/7/16
					00	NFIF	NA	ΛΤ	10	M	20	NIT	P	ACT	pur .				
						[ 41 11	ZIVI	FI	16	1111	111	IAI	1/		<b>A</b> -1				

Accepted-Station:

B/E Bookend P/B Piggy Back

Printed At: 03:20 PM on Thursday, July 7 2016

2 Byl 4/30/14 Heworder



### **Insertion Order**

Date: 6/30/2016

Client:

Hanaway for Governor (MO) 2016

Media:

Product: Radio Buy July 7-13, 2016

All mo Comm

Separation between spots:

Missouri

Estimate:

Description: Hanaway Radio July 7--13, 2016 Flight Start Date: 7/7/2016 05:00 AM

Flight End Date: 7/13/2016 04:59 AM

Buyer: Chris Feist

Send Billing To: Pinpoint Media, LLC

1707 Osage St.

Suite 103

Alexandria, VA 22302 Phone: 571-970-6621

Total Daypart Daypart Thu Fri Mon Tue Wed Program Gross STN Net Days Spots Dur 7/7 7/8 7/11 7/12 7/13 TT MO NETWORK-Radio 23 MTuWThF 6:00a- 7:00p \$88.71 \$75.40 60 5 5 5 4 5 23 5 5 **Total Spots:** Total Cost: \$2,040.33 \$1,734.20 23

Disclaimer:

Page:

# AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

	Themselves C Federal Candi				
Station and	Location:			Date:	6.6.16
I, Pinpoint	Media				
being/on beh	alf of: Cathe	rine Hana	away		
	lified candidate				
political part	y for the office o	Govern	nor		
in the prim	ary				
	e held on: Aug	just 2 20	16		
	quest station tin				
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

I represent that the payment for the above described broadcast time has been furnished by:

#### Hanaway for Governor

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

#### James C. Thomas III

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

6.6.16	Mil	
Date	Signature	Communication (CAM) and an analysis of the communication of the communic
To Be S	igned By Station Representative	
D Accepted	□ Accepted in Part	□ Rejected
	Kathulm	Salesma
Signature	V Printed Name	Title